



PBL/HO/ADC/TENDER/ ৬৩৬/2023

16 February 2023

**NOTICE INVITING QUOTATION FOR SUPPLY OF POINT OF SALE (POS)  
MACHINE FOR THE BANK**

Sealed Quotation are hereby invited from bonafide vendor for supply of **POINT OF SALE (POS) MACHINE** to our bank as per terms & conditions stated below.

1. Name of Company :
2. Address :
3. Contact Person :
4. Telephone No. :
5. E-mail address :
6. Strength of the bidder :

- a) **Experience** : Please mention the experience of supplying Point of Sale (POS) in commercial bank/any reputed organization and copies of distributorship/ business partnership certificate for the products (**proper evidence need to be submitted**).
- b) **Manpower** : Please mention with CV of the technical team and structure of support team.
- c) **After sale & service facility** : Please mention.

**Business Requirements:**

SL	Product Name	Special Features	Quantity (units)
1	Point of Sale (POS)	Please Mention, if any	Traditional GPRS Based = 5,000 units Android = 5,000 units
1. Functions of POS will be as per technical offer. But, if any new function needs to add, it will finalize with the successful bidder before final implementation.			

**Terms and Conditions:**

**1. Eligibility of the bidder:**

- (i) The principal of the POS supplier shall have more than 03 years of experience in POS manufacturing and supplying worldwide.
- (ii) The bidder or the principal should have at least 3 years of experience of undertaking for supplying POS at scheduled banks in Bangladesh.
- (iii) The bidder shall have at least 01 or more successful projects (both Traditional GPRS and Android POS implementation) in scheduled bank of Bangladesh.
- (iv) The bidder should have in-house capabilities to develop Point of Sale (POS) Terminals, software application and customize it to banks' requirements.
- (v) The bidder should have Repair & Service Centers, having adequate number of trained personnel.



- (vi) The bidder has to inform the Bank about the source of supply of POS terminals and bank reserves the right to reject the bid in case the source of supply is not disclosed.
2. The offer must be submitted through “**Financial Offer & Technical Offer**” enclosed with this notice.
  3. The total amount is to be quoted both in figures and in words properly in BDT. The quoted rate must be inclusive of finished jobs including total handling of materials, incidental charges-overhead, all types of Taxes and VAT as per prevailing government rules, carrying cost, manual labour charge and any kind of charge thereof.
  4. Amount of **Tender Security is Tk. 5,00,000/-** (Taka five lac only) which will be in the form of **Payment Order** in favour of Pubali Bank Limited. Tender security will be refunded to the bidders who will not select. **Performance security is 10%** (Ten percent) of the BID amount for selected bidder which will be accepted in form of Bank Guarantee/ Payment Order and will be retained for 1 (One) year on award of order.
  5. Failing to supply the POS total or part thereof within the given time period, each week delay will charge **2%** of the total work order amount as penalty and will be deducted from final payment.
  6. In the event of supply any functions which do not match with the required specification, quantity or sample’s quality the bank reserves the right for outright rejection of the goods and the supplier will have to take back those at their own cost and will replace with banks’ demand.
  7. Payment of the bills will be made from **Alternative Delivery Channel Division, Head Office** through Payment Order, after successful delivery of the **POS's** and also fulfill all others terms & conditions of the supply order. During the release of payment supplier have to submitted all necessary customers clearance to the bank.
  8. Necessary **VAT & TAX** will be **deducted** from the bill as per prevailing government rules prior payment of the same.
  9. The authority reserves the right either to accept or to reject all or any offer without assigning any reason.
  10. Bank is not bound to accept the lowest Quotation. To be successful in the bid, quality of the offered items, financial capability and reputation etc. of the tenderer as assessed by the bank are the prime factors for consideration.



**পূবালী ব্যাংক লিমিটেড**  
**PUBALI BANK LIMITED**

**ALTERNATIVE DELIVERY CHANNEL DIVISION**

Head Office, Pubali Bank Limited  
A.A Bhaban (Level # 4), 23, Motijheel C/A, Dhaka 1000  
Phone: +880961282 2110-17  
e-mail: adc@pubalibankbd.com | www.pubalibangla.com

11. Photocopy of Valid Trade License, TIN Certificate, VAT Registration Certificate (BIN), Financial Solvency Certificate, Major Client List and company profile to be submitted with the quotation.

**Sealed quotations** (Technical and Financial offers in envelopes) have to be submitted in the Tender Box kept at the Pubali Bank Limited, **Establishment and General Services Division** (12<sup>th</sup> floor), 26 Dilkusha C/A, Dhaka-1000 on or before the **05 March 2023 by 11.00 am** which will be **opened** on the same day at **11.30 a.m.** in presence of the bidders present (if any).

Sd/-  
(Nazim Ahmed)  
Assistant General Manager

Sd/-  
(Md. Rabiul Alam)  
DGM & Division Head

**Copy forwarded to:**

1. The Member Secretary, Purchase Committee, Pubali Bank Limited, Head Office, Dhaka for information and necessary action.
2. Notice Board, Pubali Bank Ltd., Head Office, Dhaka.
3. The Division Head, Pubali Bank Limited, ICT Operation Division, Head Office, Dhaka for information with request to publish the same in the Bank's website.

*Ahmed*  
Assistant General Manager

*Rabiul Alam*  
DGM & Division Head



**Financial Offer**

**Name of Company :**

**Device Cost:**

SL No.	Item	Quantity (units)	Unit Price including VAT and Tax (BDT)	Total Price including VAT and Tax (BDT)
1	Point of Sale (POS)	Traditional GPRS Based =5,000		
		Android=5,000		
<b>Grand Total</b>				

The full specification of the item is as per Technical Offer.

Grand Total in word: Taka .....Only.

**Annual Maintenance Charge (AMC):**

SL No.	Item	Quantity (units)	AMC (Per Unit)	Total AMC including VAT and Tax (BDT)
1	Point of Sale (POS)	Traditional GPRS Based =5,000		
		Android=5,000		

**We will comply all of the above terms of delivery and payment mentioned here.**

Seal & Signature  
With Name of the participating vendor


*Al Ahmed*



**Technical Specifications for Traditional GPRS Based POS**

Sl.	Items	Required Specifications	Bidder's Response
1	Brand Name	Any reputed International Brand	
2	Model	Please Specify	
3	Country of Origin:	Please Specify	
4	Country of Manufacture:	Please Specify	
5	Type	Mobile POS with GPRS	
6	Processor	Please Specify	
7	Memory (RAM, Flash)	Minimum requirement 128 MB standard or more	
8	Display	Graphical LCD with Backlighting (Please specify in details)	
9	Card Reader	Integrated	
		Support both Magnetic & Chip Card & Contact less	
		Magnetic Stripe: Should support track 1 / 2 / 3 bi-directional	
		Chip Card: EMV Level 1 & 2 Contactless EMV Chip Card <b>Date of Expire of L1:</b> <b>Date of Expire of L2:</b>	
10	Contactless Support	Should Support	
11	PCI Version & Approvals	Please Specify with supporting documents	
12	SAM	Please Specify in details	
13	Keypad	PCI PTS latest approved	
		PIN supported,	
		Supported all standard type key loading numeric keypad.	
		<b>PIN shield (should be available)</b> screen-addressable keys and a navigation key	
14	Modem	Please Specify in details on Modem Strength with 2G/3G/4G	
15	Wireless Modem	Please Specify	
16	Printer	Thermal Pointer with graphics capability. Print speed: Please Specify.	
17	Protocol Supported	Please Specify.	
18	Ports	Please Specify	
19	Communication	GPRS (Dual SIM slot preferred)	
20	Software & Operating Software	ISO Standard, Should support standard NAC, EMV certified, ISO/Hypercom Message specs	
21	EMV Application Kernel and Expiry Date	Kernel Application Version: Date of Expire of L2:	
22	Terminal Management Software	Please Specify	
23	Water splash-resistant	Please Specify	
24	Battery Option and Specification	With Battery (Transaction should be made during charging, charger will be plugged in due to low battery capacity). Standby battery power: Please specify	
25	Battery Power Capacity	Please Specify	

Seal & Signature  
With Name of the participating vendor

 Ahmed



**Technical Specifications for Traditional GPRS Based POS**

SI	Items	Required Specifications	Bidder's Response
26	<b>Merchant POS Functions</b>		
	EMI	Should be available	
	Sale	Should be available	
	Sale with TIPS	Should be available	
	Void	Should be available	
	Batch Settlement	Should be available	
	Pre-auth	Should be available	
	Log on	Should be available	
	Online & Offline Pre-auth Complete	Should be available	
	Reports (Normal & Special Function)	Should be available	
27	Key Loading tools	PCI approved mandatory	
28	Dimension	Please Specify	
29	Security	SSL Certified, 3DES encryption, Master/session and DUKPT Key management, Latest PCI PTS approved, versified file authentication.	
30	Product Life Cycle	Please Specify	
31	Working Environment	0° to 50°C operating temperature.	
32	<b>Other Features, if any</b>	<b>Please Specify</b>	
33	EOL	Minimum 5 Years	
34	Warranty	Please Specify	
35	Attachment:	i) Brochure ii) EMVCo LOA Terminal Level 1 iii) EMVCo LOA Terminal Level 1 iv) PCI PIN PAD Approval Letter	

Seal & Signature  
With Name of the participating vendor

*Armed*



**Technical Specifications for Android POS**

Sl	Items	Required Specifications	Bidder's Response
1	Brand Name	Any reputed International Brand	
2	Model	Please Specify	
3	Country of Origin:	Please Specify	
4	Country of Manufacture:	Please Specify	
5	Type	Portable/ Mobile POS with GPRS	
6	Processor	Please Specify	
7	Operating System	Please Specify	
8	Memory (RAM, Flash)	Please Specify	
9	Display	Graphical LCD with Backlighting (Please specify in details)	
10	Camera	Please Specify	
11	Card Reader	Integrated	
		Support both Magnetic & Chip Card & Contact less	
		Magnetic Stripe: Should support track 1 / 2 / 3 bi-directional	
		Chip Card: EMV Level 1 & 2 Contactless EMV Chip Card <b>Date of Expire of L1:</b> <b>Date of Expire of L2:</b>	
12	Contact less Support	Should Support	
13	PCI Version & Approvals	Please Specify with supporting documents	
14	SAM	Please Specify in details	
15	Modem	Please Specify in details on Modem Strength with 2G/3G/4G	
16	Wireless Modem	Please Specify	
17	Printer	Thermal Pointer with graphics capability. Print speed: Please Specify.	
18	Protocol Supported	Please Specify	
19	Ports	Please Specify	
20	Communication	GPRS (Dual SIM slot preferred)	
21	Software & Operating Software	ISO Standard, Should support standard NAC, EMV certified, ISO/Hypercom Massage specs	
22	EMV Application Kernel and Expiry Date	Kernel Application Version: Date of Expire of L2:	
23	Terminal Management Software	Please Specify	
24	Water splash-resistant	Please Specify	
25	Battery Option and Specification	With Battery (Transaction Should be made during charging, charger will be plugged in due to low battery capacity). Standby battery power: Please specify	
26	Battery Power Capacity	Please Specify	
27	<b>Merchant POS Functions</b>		
	EMI	Should be available	
	Sale	Should be available	
	Sale with TIPS	Should be available	
	Void	Should be available	
	Batch Settlement	Should be available	
	Pre-auth	Should be available	
	Log on	Should be available	
	Online & Offline Pre-auth Complete	Should be available	
	Reports (Normal & Special Function)	Should be available	

Seal & Signature  
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*By Ahmed*



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**Technical Specifications for Android POS**

Sl	Items	Required Specifications	Bidder's Response
28	Key Loading tools	PCI approved mandatory	
29	QR Code/Bar Code Scanner	Please Specify	
30	Dimension	Please Specify	
31	Security	SSL Certified, 3DES encryption, Master/session and DUKPT Key management, Latest PCI PTS Approved, versified file authentication.	
32	Product Life Cycle	Please Specify	
33	Biometric	Mandatory	
34	Working Environment	0° to 50°C operating temperature.	
35	<b>Other Features</b>	<b>Please Specify</b>	
36	EOL	Minimum 5 Years	
37	Warranty	Please Specify	
38	Attachment:	i) Brochure ii) EMVCo LOA Terminal Level 1 iii) EMVCo LOA Terminal Level 1 iv) PCI PIN PAD Approval Letter	

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